



# TORQ Analysis of Stock Clerks- Stockroom, Warehouse, or Storage Yard to Graders and Sorters, Agricultural Products

## INPUT SECTION:

Transfer	Title	O*NET	Filters		
From Title:	Stock Clerks- Stockroom, Warehouse, or Storage Yard	43-5081.03	Abilities:	Importance Level: 50	Weight: 1
To Title:	Graders and Sorters, Agricultural Products	45-2041.00	Skills:	Importance Level: 69	Weight: 1
Labor Market Area:	Maine Statewide		Knowledge:	Importance Level: 69	Weight: 1

## OUTPUT SECTION:

Grand TORQ:

82

Ability TORQ				Skills TORQ				Knowledge TORQ			
Level			84	Level			88	Level			74
Gaps To Narrow if Possible				Upgrade These Skills				Knowledge to Add			
Ability	Level	Gap	Impt	Skill	Level	Gap	Impt	Knowledge	Level	Gap	Impt
Arm-Hand Steadiness	35	3	50	No Skills Upgrade Required!				No Knowledge Upgrades Required!			

LEVEL and IMPT (IMPORTANCE) refer to the Target Graders and Sorters, Agricultural Products. GAP refers to level difference between Stock Clerks- Stockroom, Warehouse, or Storage Yard and Graders and Sorters, Agricultural Products.

## ASK ANALYSIS

### Ability Level Comparison - Abilities with importance scores over 50

Description	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Graders and Sorters, Agricultural Products	Importance
Category Flexibility	39	34	53
Arm-Hand Steadiness	32	35	50

### Skill Level Comparison - Abilities with importance scores over 69

Description	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Graders and Sorters, Agricultural Products	Importance
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### Knowledge Level Comparison - Knowledge with importance scores over 69

Description	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Graders and Sorters, Agricultural Products	Importance
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**Experience & Education Comparison**

Related Work Experience Comparison			Required Education Level Comparison		
Description	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Graders and Sorters, Agricultural Products	Description	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Graders and Sorters, Agricultural Products
10+ years	0%	0%	Doctoral	0%	0%
8-10 years	0%	0%	Professional Degree	0%	0%
6-8 years	0%	0%	Post-Masters Cert	0%	0%
4-6 years	1%	1%	Master's Degree	0%	0%
2-4 years	0%	0%	Post-Bachelor Cert	0%	0%
1-2 years	3%	0%	Bachelors	1%	0%
6-12 months	19%	0%	AA or Equiv	0%	0%
3-6 months	11%	2%	Some College	0%	1%
1-3 months	0%	0%	Post-Secondary Certificate	0%	0%
0-1 month	2%	0%	High School Diploma or GED	51%	37%
None	60%	95%	No HSD or GED	46%	60%

Stock Clerks- Stockroom, Warehouse, or Storage Yard

Graders and Sorters, Agricultural Products

**Most Common Educational/Training Requirement:**

Short-term on-the-job training

Work experience in a related occupation

**Job Zone Comparison**

1 - Job Zone One: Little or No Preparation Needed

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**Tasks**

Stock Clerks- Stockroom, Warehouse, or Storage Yard

Graders and Sorters, Agricultural Products

**Core Tasks****Core Tasks****Generalized Work Activities:****Generalized Work Activities:**

- Communicating with Supervisors, Peers, or Subordinates - Providing information to supervisors, co-workers, and subordinates by telephone, in written form, e-mail, or in person.
- Coordinating the Work and Activities of Others- Getting members of a group to work together to accomplish tasks.
- Establishing and Maintaining Interpersonal Relationships - Developing constructive and cooperative working relationships with others, and maintaining them over time.
- Organizing, Planning, and Prioritizing

- Identifying Objects, Actions, and Events - Identifying information by categorizing, estimating, recognizing differences or similarities, and detecting changes in circumstances or events.
- Handling and Moving Objects - Using hands and arms in handling, installing, positioning, and moving materials, and manipulating things.
- Judging the Qualities of Things, Services, or People - Assessing the value, importance, or quality of things or people.
- Documenting/Recording Information - Entering, transcribing, recording, storing, or maintaining information in written or



Work - Developing specific goals and plans to prioritize, organize, and accomplish your work.

- Handling and Moving Objects - Using hands and arms in handling, installing, positioning, and moving materials, and manipulating things.

#### Specific Tasks

##### Occupation Specific Tasks:

- Change the price of books in a warehouse.
- Compare printed price tickets with entries on purchase orders to verify accuracy and notify supervisor of discrepancies.
- Indicate item size, style, color, and inspection results on tags, tickets, and labels, using rubber stamp or writing instrument.
- Keep records of production, returned goods, and related transactions.
- Mark selling price by hand on boxes containing merchandise.
- Pin, paste, sew, tie, or staple tickets, tags, or labels to article.
- Put price information on tickets, marking by hand or using ticket-printing machine.
- Record number and types of articles marked and pack articles in boxes.
- Record price, buyer, and grade of product on tickets attached to products auctioned.

#### Detailed Tasks

##### Detailed Work Activities:

- attach or mark identification onto products or containers
- complete record of production
- fill out business or government forms
- maintain records, reports, or files
- manage inventories or supplies
- measure, weigh, or count products or materials
- package goods for shipment or storage
- perform clerical duties including typing, accepting orders, or sorting mail
- price merchandise
- process returned merchandise
- retrieve or place goods from/into storage
- stock or organize goods
- use computers to enter, access or retrieve data
- use inventory control procedures
- use oral or written communication techniques
- verify completeness or accuracy of data

or maintaining information in written or electronic/magnetic form.

- Getting Information - Observing, receiving, and otherwise obtaining information from all relevant sources.
- Inspecting Equipment, Structures, or Material - Inspecting equipment, structures, or materials to identify the cause of errors or other problems or defects.

#### Specific Tasks

##### Occupation Specific Tasks:

- Discard inferior or defective products and/or foreign matter, and place acceptable products in containers for further processing.
- Examine product fibers through microscopes to determine maturity and spirality of fibers.
- Grade and sort products according to factors such as color, species, length, width, appearance, feel, smell, and quality to ensure correct processing and usage.
- Place products in containers according to grade and mark grades on containers.
- Record grade and/or identification numbers on tags or on shipping, receiving, or sales sheets.
- Separate fiber tufts between fingers to assess strength, uniformity, and cohesive quality of fibers.
- Weigh products or estimate their weight, visually or by feel.

#### Detailed Tasks

##### Detailed Work Activities:

- attach or mark identification onto products or containers
- grade, classify, or sort products according to specifications
- identify crop characteristics
- maintain safe work environment
- mark items for acceptance or rejection, according to conformance to specifications
- measure, weigh, or count products or materials
- perform safety inspections in agricultural, forestry, or fishing setting
- recognize plant diseases
- record test results, test procedures, or inspection data
- sort manufacturing materials or products
- understand second language
- use hazardous materials information
- use microscope



- use oral or written communication techniques
- use quality assurance techniques

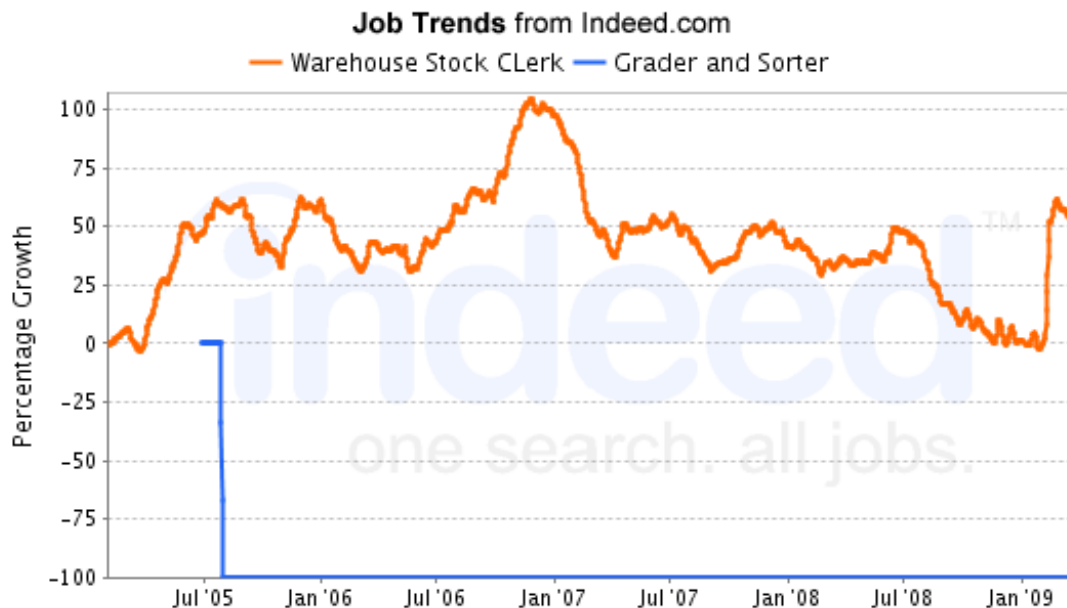
### Labor Market Comparison

Description	Stock Clerks- Stockroom, Warehouse, or Storage Yard	Graders and Sorters, Agricultural Products	Difference
Median Wage	\$ 19,860	\$ 17,170	\$( 2,690)
10th Percentile Wage	\$ 15,330	\$ 14,650	\$( 680)
25th Percentile Wage	N/A	N/A	N/A
75th Percentile Wage	\$ 24,350	\$ 19,150	\$( 5,200)
90th Percentile Wage	\$ 30,370	\$ 22,610	\$( 7,760)
Mean Wage	\$ 21,410	\$ 17,900	\$( 3,510)
Total Employment - 2007	7,670	170	-7,500
Employment Base - 2006	7,601	287	-7,314
Projected Employment - 2016	6,921	228	-6,693
Projected Job Growth - 2006-2016	-8.9 %	-20.5 %	-11.6 %
Projected Annual Openings - 2006-2016	180	4	-176

### National Job Posting Trends

Trend for Stock Clerks- Stockroom, Warehouse, or Storage Yard

Trend for  
Graders  
and  
Sorters,  
Agricultural  
Products



Data from [Indeed](http://Indeed.com)

### Recommended Programs

#### Agricultural/Farm Supplies Retailing and Wholesaling

Agricultural/Farm Supplies Retailing and Wholesaling. A program that prepares individuals to sell agricultural products and supplies, provide support services to agricultural enterprises, and purchase and market agricultural products. Includes instruction in basic business management, marketing, retailing and wholesaling operations, and applicable principles of agriculture and agricultural operations.

No schools available for the program

#### Agricultural and Food Products Processing Operatio

Agricultural and Food Products Processing. A program that prepares individuals to receive, inspect, store, process, and package agricultural products in the form of human food consumables, animal or plant food, or other industrial products. Includes instruction in the nutrient and industrial properties of various agricultural products; logistics and storage procedures; chemical and mechanical processing operations; packaging; safety and health requirements; and related technical and business principles.

No schools available for the program

### Maine Statewide Promotion Opportunities for Stock Clerks- Stockroom, Warehouse, or Storage Yard

O*NET Code	Title	Grand TORQ	Job Zone	Employment	Median Wage	Difference	Growth	Annual Job Openings
43-5081.03	Stock Clerks-Stockroom, Warehouse, or Storage Yard	100	1	7,670	\$19,860.00	\$0.00	-9%	180
43-5081.01	Stock Clerks, Sales Floor	83	1	7,670	\$19,860.00	\$0.00	-9%	180
43-5053.00	Postal Service Mail Sorters, Processors, and Processing Machine Operators	81	2	970	\$41,950.00	\$22,090.00	-12%	10



43-5052.00	Postal Service Mail Carriers	79	1	1,730	\$43,190.00	\$23,330.00	-3%	50
29-2051.00	Dietetic Technicians	79	3	170	\$27,270.00	\$7,410.00	13%	7
43-9051.00	Mail Clerks and Mail Machine Operators, Except Postal Service	79	1	490	\$23,250.00	\$3,390.00	-19%	13
43-5051.00	Postal Service Clerks	77	2	580	\$44,780.00	\$24,920.00	-3%	13
43-5081.04	Order Fillers, Wholesale and Retail Sales	77	2	7,670	\$19,860.00	\$0.00	-9%	180
43-3071.00	Tellers	77	2	2,970	\$21,770.00	\$1,910.00	18%	184
43-4031.03	License Clerks	76	2	1,190	\$27,650.00	\$7,790.00	9%	37
43-9041.02	Insurance Policy Processing Clerks	76	2	1,810	\$31,380.00	\$11,520.00	-8%	22
35-2021.00	Food Preparation Workers	76	1	5,500	\$20,040.00	\$180.00	10%	245
41-2031.00	Retail Salespersons	76	2	18,460	\$22,050.00	\$2,190.00	4%	677
43-3021.01	Statement Clerks	76	2	1,990	\$27,580.00	\$7,720.00	1%	28
43-4071.00	File Clerks	75	3	410	\$23,030.00	\$3,170.00	-42%	11

### Top Industries for Graders and Sorters, Agricultural Products

Industry	NAICS	% in Industry	Employment	Projected Employment	% Change
Grocery and related product wholesalers	424400	15.19%	6,392	6,990	9.35%
Support activities for agriculture and forestry; primary job	115000	10.55%	4,442	4,283	-3.59%
Crop production; primary job	111000	9.50%	4,001	2,652	-33.71%
Grocery stores	445100	8.75%	3,684	4,020	9.11%
Animal production; primary job	112000	8.65%	3,642	3,229	-11.34%
Fruit and vegetable preserving and specialty food manufacturing	311400	7.60%	3,200	2,901	-9.33%
Employment services	561300	7.37%	3,103	3,928	26.56%
Animal slaughtering and processing	311600	6.85%	2,883	3,290	14.13%
Farm product raw material merchant wholesalers	424500	6.73%	2,831	2,111	-25.46%
Federal government, excluding postal service	919999	4.20%	1,767	1,671	-5.47%
Other food manufacturing	311900	3.53%	1,487	1,559	4.85%
Miscellaneous nondurable goods merchant wholesalers	424900	2.05%	861	936	8.72%



Seafood product preparation and packaging	311700	1.87%	786	701	-10.80%
Specialty food stores	445200	1.67%	701	667	-4.91%
Forestry; primary job	113132	1.44%	605	565	-6.60%

### Top Industries for Stock Clerks- Stockroom, Warehouse, or Storage Yard

Industry	NAICS	% in Industry	Employment	Projected Employment	% Change
Grocery stores	445100	23.82%	406,079	370,728	-8.71%
Department stores	452100	16.56%	282,337	232,482	-17.66%
Other general merchandise stores	452900	9.11%	155,334	175,987	13.30%
Warehousing and storage	493100	3.42%	58,300	65,157	11.76%
Employment services	561300	2.57%	43,742	46,324	5.90%
Clothing stores	448100	2.50%	42,692	37,499	-12.16%
Grocery and related product wholesalers	424400	2.26%	38,557	35,278	-8.50%
Pharmacies and drug stores	446110	1.85%	31,599	29,366	-7.07%
General medical and surgical hospitals, public and private	622100	1.51%	25,696	23,804	-7.36%
Miscellaneous nondurable goods merchant wholesalers	424900	1.11%	18,994	17,279	-9.03%
Electronics and appliance stores	443100	0.97%	16,458	13,754	-16.43%
Wholesale electronic markets and agents and brokers	425100	0.95%	16,236	15,416	-5.05%
Office supplies, stationery, and gift stores	453200	0.91%	15,522	10,716	-30.97%
Motor vehicle and motor vehicle parts and supplies merchant wholesalers	423100	0.82%	14,032	13,402	-4.49%
Local government, excluding education and hospitals	939300	0.80%	13,602	12,785	-6.00%